

# Maximize Return on Investment When Upgrading Systems



"We chose Second Foundation because their philosophy is similar to ours, take great people, provide a quality product and service, and make sure the customer is happy. *When we needed help with our financial accounting system, we knew Second Foundation would give us a choice of available options.*"

*-Jody Palubiski, Managing Partner,  
Charcoal Group*

Over 50 years ago, The Charcoal Group of Restaurants began as a simple family run restaurant with a solid philosophy- deliver quality food and warm hospitality. This philosophy gained a loyal following that allowed them to grow to their current success of five locally renowned restaurants: The Charcoal Steakhouse, Martini's, Del Dente, Wildcraft and The Bauer Kitchen. Managing Partner, Jody Palubiski is a restaurant visionary who recognizes the value of quality people on his team both internally and externally. "We chose Second Foundation because their philosophy is similar to ours, take great people, provide a quality product and service, and make sure the customer is happy. When we needed help with our financial accounting system, we knew Second Foundation would give us a choice of available options."

"The Charcoal Group needed to know what options were available to either upgrade or replace their solution," says David Popowich, President of Second Foundation. "We helped the Charcoal Group choose Sage Accpac ERP as the right path to upgrade their Accpac Plus building on an Charcoal Group's foundation of knowledge." The choice allowed the Charcoal Group to build upon their existing foundation of knowledge reducing retraining and reimplementation time and costs, and to maximize their return on investment. "Second Foundation is there to help us when we need them. They offer us the level of support and service we want while still providing us with choice," states Palubiski. The team at Second Foundation Consulting solve business pains by applying their industry and business expertise with powerful tools from Microsoft®, Epicor® and Sage.

Do you need to grow your company's financial accounting system? Is it time for an upgrade? Are you looking for a partner who delivers quality service and support? Call Second Foundation today.



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