

Vision. Expertise. Results.



## *Client Solution*

Industry: Mining Services  
Company Size: 200 employees  
Estimated Annual Revenue: \$100 Million

### Challenges:

- Department budgets and some intercompany transactions
- Multi-language and worldwide deployment with local supporting partners from a centralized deployment in Canada
- Manufacturing with materials and labour costing
- Internal project and development tracking for SRED reporting
- Project based system, to track stages and costs associated with 400-500 projects per year
- Resource and asset planning
- Project data to be available for future quoting

### Solution:

- Microsoft Dynamics NAV
  - Kitting, Putaway, WH receipt, Pick, WH shipment
  - Service Management Bundle
  - Electronic payments
  - Job Management
  - Canadian Payroll up to 250 Employees
  - Portal Services, Time and Expense Entry

### Competition:

- ACCPAC
- Other Microsoft Partners
- Industry Specific Solutions

### Benefit to Client:

- Leveraging initial investment of GP and transforming it into NAV
- Common platform they can roll out to all business units
- Consolidated Financial Management
- Maximize asset utilization with project and asset visibility
- Manage project expenses

### Benefit to Microsoft:

- 17 BRL Advanced Management Users
- Service Management
- EFT
- WH Functionality
- ISV Job Manager
- ISV Payroll and Portal