

Vision. Expertise. Results.



Client Solution

Industry: Electronic Parts and Equipment
Company Size: 50+ employees
Estimated Annual Revenue: \$10 Million

Challenges:

- Significant growth in operations straining manufacturing and assembly process
- Archaic system involving spread sheets and rudimentary accounting software did not support future growth
- Needed an up to date system with room for growth that covered: Manufacturing process, assembly to order workflow and integration of Bills of Materials from their engineering system.
- Lacking solid core financial suite program
- International lead time issues for parts from out of country
- Multiple copies of data spread over separate systems- Lacking one version of the truth

Solution:

- Microsoft Dynamics GP
 - General Ledger
 - Payables Management
 - Receivables Management
 - Purchase Order Processing
 - Inventory
 - Sales Order Processing
 - Service Modle
 - Security
 - Manufacturing

Competition:

- Epicor

Benefit to Client:

- An integrated technology platform that allows an extension from their current investment in Microsoft technologies and services
- Reduced administrative reentry of data
- Accurate product costing
- Visibility into manufacturing and delivery methods
- Increased Supply Chain effectiveness
- Providing a flexible foundation to grow without additional staff

Benefit to Microsoft:

- Future Phase: Bill of Materials added into Manufacturing Module with possible BOM for both assemblies and sub-assemblies
- 7 Microsoft Dynamics NAV Advanced Management Users
- Service Management Package
- Future Microsoft Stack opportunities as growth occurs

