

Vision. Expertise. Results.



Client Solution

Industry: Wholesale Distribution
Company Size: 2 locations
Estimated Annual Revenue: Privately Held

Challenges:

- No Warehouse management
- Disparate systems resulting in duplication of effort
- Existing system was not flexible to support growth
- Had Purchased a replacement system however it was sitting on the shelf
- Visibility to profitability life-cycle was not possible
- Reporting and analysis for all areas of their business

Solution:

- Microsoft Dynamics GP
 - General Ledger
 - Payables Management
 - Receivable Management
 - Sales Order Processing (for invoicing)
 - Purchase Order Processing and Generation
 - Material Requirements Planning
 - Analytical Accounting
 - Warehouse Management System

Competition:

- ACCPAC
- Other Microsoft Partners

Benefit to Client:

- Leverage existing technology
- Leverage skillsets within (UCSH)
- Continue the use of tools that are successful
- Make one entry in the application
- Make it easy

Future Benefit to Microsoft:

- Warehouse Management System (additional users and calls)
- Removal of ACCPAC as system of record
- Increase in use of the Microsoft Stack with future growth
- Additional GP users to be added in later phases of the project
- Potential for CRM implementation

