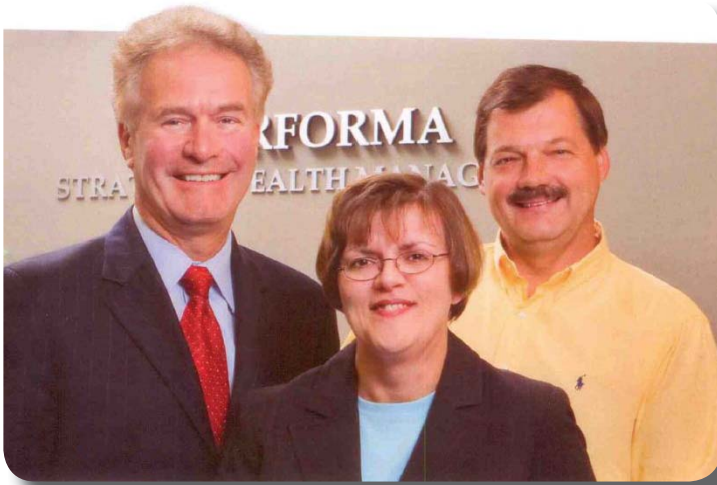


Improved Efficiency to Save Time and Money



"Due to the constant changes within the MGA world, we frequently need to make modifications to this automated process. ***Second Foundation is there to give us feedback and suggest improvements and modifications as the changes arise.*** They understand the uniqueness of the MGA world and are only a phone call or an email away."

- Shirley Quehl, Controller of FHG.

John H. Hamilton, CFP, CLU, CH.FC., President of Financial Horizons Group (FHG) founded his company in 1990. Since then, it has evolved to be a large Managing General agency (MGA) providing life company products and services to over 2,000 independent brokers Canada wide.

"In the past five years, FHG has more than tripled in size, and we needed accounting software that could keep up with this growth and accommodate ongoing future expansion," states Hamilton. "In addition, we needed to bridge our customer database to our accounting software to avoid countless hours of repetitive data entry in order to pay commissions to our independent brokers, and generate the necessary tax slips at the end of the year. We approached Second Foundation because they are the area's leader in providing custom software solutions."

Second Foundation installed and implemented Accpac accounting software very quickly with little down time. "To help FHG manage their weekly commission payments, Second Foundation developed custom software to access commissions data from FHG's customer data base and automatically bring it into Accpac," says David Popowich. From Accpac Financial Horizons pays hundreds of their independent brokers weekly commissions by electronic funds transfer direct into their bank accounts. The commission data in Accpac is then imported into a tax program, and the T4A earnings slips are produced each year end.

"These custom software bridges, developed by Second Foundation, essentially achieve in a half hour per week what it would take one full-time staff person to do," States Hamilton. "Due to the constant changes within the MGA world, we frequently need to make modifications to this automated process," Says Shirley Quehl, Controller of FHG. "Second Foundation is there to give us feedback and suggest improvements and modifications as the changes arise. They understand the uniqueness of the MGA world and are only a phone call or an email away."

When you need to integrate your systems, improve your business processes and productivity or need support service just call Second Foundation today.



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