



Client Solution

Industry: Manufacturing/ Wholesale
Company Size: 230 employees
Estimated Annual Revenue: \$25M

Challenges:

- Existing systems were not scalable – a lot of inefficiencies
- Required sales forecasting which their current system did not provide
- Production and WMS system for new locations
- Disparate systems resulting in duplication of effort
- Expanding locations to include a 170,000 sq. foot distribution facility and a 3rd Manufacturing plant
- Reporting and analysis for all areas of their business

Solution:

- Microsoft Dynamics GP
 - General Ledger
 - Purchase Order Processing
 - Sales Order Processing
 - Full Manufacturing
 - Management Reporter
 - Integrated to Dynamics ISV WMS solution

Competition:

- Sage X3
- Infor
- Epicor

Benefit to Client:

- Common platform they can roll out to other business units
- Sales forecasting
- Homepage alerts for every department and individual
- Drill-down visibility to Corporate Performance with Management Reporter
- Streamlined the preparation of financial statements

Benefit to Microsoft:

- 25 BRL Advanced Management Users
- Distribution Suite
- Manufacturing Suite
- Additional Servers with full Microsoft Stack
 - SQL Server 2008 R2
 - Windows Server
 - All required CALS