

Understanding and Achieving Your Vision



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-Dundee Staunton, President,
Taylor & Grant

Taylor & Grant is a quality manufacturer of breath mints, chocolates and hard candies enjoyed throughout the United States, Canada and abroad. The company opened its doors in June of 1993 producing personalized corporate food gifts for the advertising specialty industry. Since that time, Taylor & Grant has evolved and grown to become one of the leading suppliers in this category within North America. Jim Schlutz, Controller of Taylor and Grant and Dundee Staunton, President, were looking for a partner who could provide them with the service and support for their Microsoft Dynamics™ NAV software that would allow them to properly manage their company's growth by having better visibility of materials requirement, production flow and inventory. "We needed to find an organization that was committed to partnering with us to ensure our ERP system was optimized to support our planned growth. Our goal was to find a solution provider that understood our vision and wanted to work with us to achieve it," states Jim Schulz. "That's when we asked Second Foundation to provide a service and support solution."

A big aspect of Taylor & Grant's business is in customized packaging. Each order will have different artwork and each product has very specific artwork requirements. Taylor & Grant chose Microsoft Dynamics™ NAV to accommodate their fast paced order process and delivery environment. Getting order information correct the first time is the key to order profitability, order turnaround, and customer satisfaction. "We were impressed by the depth of knowledge and level of support that Second Foundation has provided for our Dynamic™ system," says Taylor & Grant's President Dundee Staunton, "They have been there when we needed them and have done the job right." The team at Second Foundation solve business pains by applying their expertise with powerful business tools from Microsoft®, Epicor® and Sage.

Do you have unique manufacturing or distribution requirements? Are you looking for a system to help solve some of your business bottlenecks? Call Second Foundation today.



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