

Helping Your Business Grow to the Next Level



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-John Velenosi, IT Manager,
TesArden

TesArden LLC, a top distributor of Home fashion accessories throughout North America, deals with both private label and designer brands. TesArden provides kitchen accessories to major Canadian retailers like Wal-Mart, Zellers, and Canadian Tire, as well as many major US retailers. They focus in the area of kitchen textiles including items like tea towels, place mats, oven mitts, and other kitchen accents. Len Walker, President and John Velenosi, IT Manager were looking for a partner who could provide them with an ERP solution to manage their company's growth and need to supply a continually changing inventory to help their customers deal with the ever changing trends in Home fashion. "Our product is constantly changing, season over season. Our decor products capture the ever changing home fashion trends," states John Velenosi. "We needed a solution that allowed us to be continually changing our inventory, while providing top level service to our customers. That's why we chose Epicor and Second Foundation."

TesArden currently has major market share for their market segment within the Canadian market. This has been achieved through consolidating resources. "We need a system that will manage our business today, as well as our growth," says TesArden's President Len Walker. "Second Foundation is a top Epicor partner and their financial and industry experience has helped us in establishing the tools and processes that we need to grow."

"Many of our consultants are accountants and have practical experience working in industry, giving them a solid understanding of the financial requirements of our customers," says David Popowich, CA•IT. "We know what it takes to help a company grow to the next level." The team at Second Foundation Consulting solve business pains by applying their industry and business expertise with powerful tools from Microsoft®, Epicor® and Sage.

Do you need to manage the growth of your company? Do you have unique importing or distribution requirements? Are you looking for a system to help solve some of your business bottlenecks? Call Second Foundation today.



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