



What's New in eEnterprise Release 7.0

Integrating enterprise-wide information for strategic decision making

Abstract

This document provides a high-level summary of the enhancements that are planned for Microsoft Great Plains eEnterprise Release 7.0, FRx 6.5 and Microsoft Great Plains Professional Services. Please reference the eEnterprise Release 7.0 Enhancement Brochure for a more detailed description of all the feature enhancements contained in Release 7. Please note that information contained within this document may be subject to change.

Overview

eEnterprise provides a collaborative environment for information management and sharing across the global enterprise by delivering an integrated set of business applications that support your critical business processes with the fastest time to benefit at the lowest overall cost.

More than 4,500 customers have chosen eEnterprise as their enterprise-wide, integrated solution for financial, distribution, human resources and payroll, project accounting, manufacturing, supply chain and customer relationship management. In addition, personalized consulting, training and support services ensure that customers receive the level of support they have come to expect from Microsoft Great Plains.

Increasing productivity and gaining efficiency—greater access to information—extending the reach of your global operations – that’s what eEnterprise is all about. The new features and enhanced service offerings within eEnterprise Release 7 can help you be more productive, more efficient and more in-touch with all operational areas within your organization. In addition, Release 7 offers better support for organizations with multi-national requirements and helps you more easily connect the applications throughout eEnterprise, as well as external applications, such as the Internet and other Microsoft products.

Release 7.0 of eEnterprise includes enhancements throughout the product line, with special focus on:

Enhanced Productivity and Efficiency

- Provide enhanced service to your customers and expedite revenue receipt through scheduled payments, refund checks and by reprinting and emailing statements
- Automate previously manual tasks like consolidating customer and vendor information, deferring revenue and expenses, and entering employee expenses via the Web
- Get up to speed quickly on new eEnterprise features with new online training and enhanced support offerings – like Chat and Screen Sharing
- Ensure accuracy and security of your data through easy-to-use security options and service tools

Extended Integration across the Global Enterprise

- Streamline order processing procedures
- Obtain more options for managing price changes through extended pricing
- Outsource key manufacturing processes
- Track the total (landed) cost of inventory across multiple locations (or bins)
- Create purchase orders within Service Call Management
- Automate returns from invoice documents
- Extend Service Call Management to remote technicians via the eTech Web client
- Interconnect eEnterprise modules to Microsoft Office applications using Office XP Smart Tags
- Create cross-company reports within HR and Payroll
- Incorporate more multi-national functionality throughout the enterprise
 - Accommodate international address formats
 - Pay European vendors electronically via European EFT (electronic funds transfer)
 - View General Ledger Trial Balance in multiple currencies

Increased Access to Information – Anytime, Anywhere

- Create custom links that launch Outlook, web pages or other documents from within eEnterprise
- Schedule, distribute and access enterprise reports via the Web
- View and manipulate reports in Microsoft Excel
- Choose the type of information included in reports based on security and hierarchical structures with the new lookup options for variables
- Create and publish XBRL-compliant reports
- Interconnect data between FRx Financial Reporter, FRx Forecaster and your General Ledger
- Create budget views that drill down into detailed compensation and benefit information

Microsoft is also delivering on its goal to help eEnterprise customers efficiently link your financial applications to the rest of your critical business systems. As part of this effort, Microsoft Great Plains Business Solutions is introducing **Microsoft Customer Relationship Management** – a new CRM product designed to work with eEnterprise to help build more profitable customer relationships.

In addition, eEnterprise Release 7 offers the Back Office Service Tools Suite, more than 30 service utilities that make the consolidation and changing of data faster and more accurate for eEnterprise customers. New service tools that are available for purchase separate from this release are indicated by the **<P>** symbol.

eEnterprise Release 7.0 Highlights

System Manager

- Microsoft Office XP Smart Tag Manager
- Advanced window and field-level security options
- Custom Internet links and drill down capability
- Expanded SmartList views (formerly Explorer)
- Tax detail enhancements
- New graphical reports
- International addressing
- European Electronic Funds Transfer

Financial Series

- Display multicurrency amounts on General Ledger Trial Balance
- Disallow manual account entry on certain accounts
- Reprint and e-mail customer statements
- Create scheduled payments in Payables and Receivables Management
- Establish a default checkbook in Bank Reconciliation Transaction Entry
- Date sensitive Payables and Receivables Management transactions
- Vendor debit/credit inquiry
- Age unapplied credit amounts
- Auto-apply credit documents to finance charge documents
- Streamlined refund checks processing
- Enable cash receipts using checkbook currency during Lockbox Processing
- Apply finance charges only to positive balances
- Calculate depreciation using straight-line constant rate method in Fixed Assets
- Import assets by Asset ID
- Assign multiple purchase transactions to the same fixed asset
- New calendar options for fixed assets
- Integration Manager adapters for Fixed Assets
- Import employee data into eExpense
- Enter expense reports offline with eExpense integration for Palm OS®
- Consolidate customer and vendor balances and transactions

Distribution Series

- Apply unique ship to address for each sales order line item
- Automate returns from invoice documents
- Credit card payment processing at shipment date
- Choose whether inventory should be revalued for cost variances
- Assign landed cost types and amounts to purchase orders.
- Tax calculation option in Purchase Order Processing
- Purchase Order Processing returns
- 35 user-defined fields added to Receivings Transaction Entry
- Multi-bin capabilities in Inventory Control
- Extended pricing for promotions

Manufacturing Series

- Accommodate outsourced manufacturing
- Improved Manufacturing Order Receipt and Close
- Enhanced Picklist for component management
- Improved WIP reporting and picking documents in manufacturing order transactions
- Support for multiple bin inventory control

Project Series

- Change Order processing
- Ability to post project profit and loss Journal Entries
- Multi-currency billing and purchase orders
- Third party billing
- Canadian Payroll integration
- International currency and date formats supported in time and expense reporting
- Cycle revenue recognition
- Edit/Add new budget items during transaction entry
- Apply workers' compensation codes to timesheet transactions
- Post directly to receivables/payables management
- Australian GST Support

Field Service Series

- Generate Field Service purchase orders and equipment master records
- Generate RMA direct from Sales Order Processing
- Redesigned RMA entry window
- Multiple Bin support on all Field Service inventory transactions
- Named Printers supported across all Field Service reports
- Additional details can now be printed on Contract Invoices
- Remote access to Service Call Management System via eTech web client

Human Resources Series

- Cross-company reporting
- Automatic assignment of employee ID
- Establish zero value benefits and deductions
- Enhanced record maintenance and reporting options for inactive employees
- Include window-level notes in all Human Resources windows
- VETS-100 reporting options
- Retain unlimited years of Payroll data history
- Create period-end Payroll reports based on date ranges
- Record supervisor and location information in employee maintenance
- Option to provide all YTD Payroll amounts on checks
- Beginning balances via Manual Check Adjustment Entry
- Automatic inactivation/reactivation of direct deposit
- Remove direct deposit information for inactive employees
- View federal wage and tip information in Employee Summary Window
- Integration between Canadian Payroll and Human Resources and Project Series Modules
- New Canadian Payroll advice slip reports
- Integration between Canadian Payroll and eTimesheets

Business Analytics Series

FRx® Financial Reporter 6.5

- Print reports from within FRx® WebView
- Enhanced security access options in FRx® WebView
- Enhanced report scheduling options in FRx® Report Server
- Monitor and manage FRx® Report Server operations from a remote workstation
- Create and publish XBRL compliant reports
- Support for time series dimensions and OLAP drill-down based on row and tree hierarchy within FRx® instant!OLAP®
- Enhanced currency translation maintenance options

FRx® Forecaster

- Enhanced integration between FRx Forecaster, FRx Financial Reporter and eEnterprise General Ledger
- FRx® ExpressLink automates mapping of data from General Ledger into FRx Forecaster
- Drill back to FRx Forecaster or General Ledger detail within reports
- More flexibility when imputing data into FRx Forecaster
- Store detailed budgeting data for each component of employee compensation to allow for easier budgeting of employee assets under complex scenarios

Enterprise Reporting

- Package multiple reports for mass generation with the new Report Package Wizard and scheduling options from the Report Server
- Choose the type of information included in reports based on security and hierarchical structures with the new lookup options for variables
- Performance enhancements when multiple users are processing reports concurrently
- Enhanced formatting options when processing reports to Excel
- Updated user interface for the Enterprise Reporting Web Extension, for a more consistent look and ease of navigation throughout the system
- Better Help and system documentation to help users make changes in and navigate their solution

Customization and Integration Tools

- Perform integrations into Fixed Assets module using new Fixed Assets Adaptor
- Enhanced VBScript Library
- New Financials or Distribution Only offering provides for integration into just the Financials and/or Distribution Series
- Integrate with COM objects, such as MS Office, from within Dexterity
- Support for multicurrency objects within eConnect
- eConnect is now available in three components: Core, Sales, Purchasing

Professional Services

- Microsoft Great Plains Support Tuner
- Chat and ScreenSharing – a new feature of eSupport
- Enhancement Program and your journey to Microsoft® .NET
- Enhanced Microsoft Great Plains Training Online

Back Office Service Tools Suite

- Foundation Series
 - Database Disabler <P>
 - Shortcuts Copy <P>
 - Login/User Generator
 - Macro Scheduler <P>
 - Toolkit

- Financial Series
 - Account Modifier/Combiner <P>
 - Fiscal Period Modifier <P>
 - Checkbook Modifier <P>
 - Fixed Asset Modifier <P>
 - General Ledger Master Record Triggers <P>
 - Vendor Modifier or Combiner <P>
 - Vendor Name Modifier <P>
 - Payables Select Checks Combiner <P>
 - Payables Minimum Check Utility
 - Payables Management Master Record Triggers <P>
 - Receivables Management Master Record Triggers <P>
 - 1099 Modifier <P>
 - Territory Modifier or Combiner
 - Customer Modifier or Combiner <P>
 - Customer Name Modifier <P>
 - Salesperson Modifier <P>
 - Receivables Management Transaction Unapply <P>

- Distribution Series
 - PO Next Number Default <P>
 - Sales Order Processing Customer – Item Historical Lookup <P>
 - Sales Order Processing Lot Number Overrides <P>
 - Item Reconciler
 - Item Number Modifier or Combiner <P>
 - Item Description Modifier <P>
 - Inventory Site Modifier or Combiner <P>

- Human Resources Series
 - Employee Modifier <P>
 - Certified Payroll Report <P>

<P> = sold separately

Coming Soon to eEnterprise 7.0

Microsoft Customer Relationship Management (CRM) – available Q4 2002

To help customers integrate and automate business processes, Microsoft is introducing Microsoft Customer Relationship Management, an application tightly integrated with eEnterprise. With Microsoft CRM, businesses can make well-informed decisions, improve sales effectiveness, and provide superior customer service, resulting in more profitable customer relationships. Accessible from Microsoft Outlook and the Web, Microsoft CRM is easy to deploy and use, integrates with other business systems, and scales as your business grows. Microsoft CRM will be available in the fourth calendar quarter of 2002.

Microsoft Business Network - available Q1 2003

The Microsoft Business Network (MBN) connects small and mid-sized businesses with their trading partners. Once connected, these businesses can use the Network to improve the visibility of operations and key information, increase the velocity at which they transact with one another, and ultimately as a platform for collaboration enabling multiple companies to look and act like one virtual entity.

Richly integrated with both Microsoft Office and Microsoft Great Plains eEnterprise, MBN provides a seamlessly integrated way to connect, communicate, and collaborate with vendors and customers. Companies can use MBN to set up their own business-to-business extranets or business-to-consumer storefronts as well as sending and receiving structured business documents in XML or EDI formats. All information is synchronized between MBN and the on-premise Office and Microsoft Great Plains eEnterprise system. The Microsoft Business Network will be available in the fourth calendar quarter of 2002.

Microsoft Business Solutions Business Portal - available Q1 2003

The Microsoft Business Solutions Business Portal is designed to enable everyone in your extended organization to access business information and participate in business processes through a Web-based portal. This personalized desktop, deployed for eEnterprise, will deliver business applications and information to all employees within your business. The Business Portal also will allow you to navigate to content stored and managed by other systems, serving as a portal to current Microsoft Business Solutions applications. Business Portal will be available in the first calendar quarter of 2003.



5 Hill Street, PO Box 65 • Kitchener, ON, Canada • N2G 3X4
(O) 519-885-2040 • (F) 519-885-5674 • (TF) 866-565-3797