

**For total overview** and greater competitiveness.

## Enterprise Resource Planning System for the meat industry.

### **A fully integrated IT solution for the meat industry**

*In the meat industry, marginal earnings on large-volume production are essential to total earnings.  
With NaviMeat, the margins are on your side.*

### **Unique in the industry**

NaviMeat is an industry specific application specially designed for managing and optimizing the business and production processes of the meat and protein industry. It is unmatched by any other solutions on the market in terms of functionality and user-acceptance, it is a complete reverse bill of materials solution.

NaviMeat provides both management and employees with a real-time and complete overview of the company information on a need to know basis. It enables them to plan and to make the timely decisions on current validated information, thereby contributing to strengthening the company's agility and profitability – now and into the future as it allows you to react to the ever changing business environments that we all face in today's market.

### **Vital information**

NaviMeat is a fully integrated ERP solution built within Microsoft Dynamics NAV. Second Foundation Consulting Inc., a gold certified Microsoft partner for over 15 years has developed the NaviMeat product. Second Foundation has designed and implemented the NaviMeat solution with a group of global industry experts, including the Danish Meat Trade College. Our customers are able to manage their entire business from the production floor, order desks, inventories, planning as we directly update the G/L accounts for accurate financials in the process. Using Business Intelligence (BI) functionality, we are able to deliver key information in a real-time manner directly to the finger tips of the management



and employee's of our customers as required. This BI reporting ability can provide vital information in the preparation of regulatory and production reporting requirements of your business. NaviMeat is a one stop solution to help you in your Yield and Planning requirements. Thus allowing you the opportunity to maximize your daily and future operations and order fulfillment.

### **Integrated solution**

NaviMeat helps customers manage their entire business: production, planning, administration and financials within one system. This solution is aimed at helping companies in both the slaughter and processing aspects of the Meat, Fish, Poultry, and other protein industries. NaviMeat is modular in design and can be implemented as a turnkey solution or module by module. Because of this

modular design, the NaviMeat solution can be tailored to suit the exact requirements and wishes of your company. Customers only implement the functionality they actually need and reporting requirements can be adapted and implemented quickly and easily.

NaviMeat connects to a wide variety of scanning systems, weighing terminals, classifications equipment and all other types of registration equipment. NaviMeat collects data from production equipment for further administration and updates directly into the general ledger accounts. The integration of data is automatic, and data need only be registered once. In this way, the daily workload can be automated, freeing up vital staff resources for more proactive productive business needs.



### *Traceability*

NaviMeat handles the traceability of stocks and manages the usage and age of the products in stock. Such wide-ranging functionality allows for both future-oriented searches from the farmer to market – from gate to plate – and searches in reverse from the market to the farmer. As the production information on the individual unit of a product is maintained, the module ensures that age criteria and other similar customer requirements can be met when deliveries are made from stock. The module handles the precise localization of products in the warehouse and provides a complete overview of the volumes and qualities of the stock yields, thereby minimizing storage costs.

## **NaviMeat Modules**

### *Settlement*

The Settlement module provides an efficient tool for the correct settlement of animals in relation to the suppliers and shippers. The Settlement module is based on information from the enrollment and receipt of animals which is compared with slaughter data about the individual animals. Furthermore, the Settlement module collects information for statistical purposes and reporting. The NaviMeat Settlement module not only ensures the fast and efficient settlement of balances between suppliers and slaughterhouses, including purchases and deliveries of animals bought on contract, it also handles the transportation of live animals between suppliers. Together with the Data Capture module, the Settlement module will help companies increase the efficiency of business procedures by providing exact information and minimizing the scope for erroneous registrations.

### *Calculation*

Your production recipes constitute the central component of your business and the Calculation module is used to capture this information. This information can then be used to estimate the financial results of production in advance or to calculate information such as the nutrient content of a product before production has even commenced. These calculated recipes form the basis for the continuous monitoring process by the Production Control module. This process enables NaviMeat to provide follow-up information on all of the deviations from the standards you establish before production. These recipes are used as the foundation for the calculations in your production planning, costing and yield control processes.

NaviMeat's Calculation module can provide you with the tool you need to recognize areas or processes that may return increased earnings potential or to confirm your existing processes. The Calculation module allows companies such as you to make key business decisions while utilizing current information by using the actual costs of individual products and processes.

### *Data Capture*

The Data Capture module automatically collects all relevant information that is available from production and product movement. It ensures the validity of the data and enables a swift flow of information from the production floor to administrative offices. NaviMeat's communication with registration and weighing equipment increases the efficiency of production, while minimizing the number of erroneous registrations and ensures a fast flow of information within the company. In this way, management is strengthened as information and statistics are quickly made available to key individuals in decision making positions and allow them the ability to react in a timely manner.

### *Process Planning*

This module plans the production of the company's processed products, enabling the company to deliver the correct volume of finished products at the right time, while taking into account the company's capacity limits.

Such broadly based functionality contributes to making production efficient and trouble-free. Furthermore, the basis for business activities is strengthened through the expedient use of raw materials and cost-intensive capacities. Such planning of processing activities also strengthens stock management by always minimizing stocks in connection with a given productions.

### *Production Control*

The Production Control module in NaviMeat is a tool that allows your staff to accurately monitor and properly follow-up on the production processes and standards your company operates under thus resulting in improved quality of product and economic results. The implementation of NaviMeat Production Control can provide or account for considerable financial advantages as the swift correction of even a minor deviation in the production process can be critical to profitability. The Production Control module is the foundation for the follow-up procedures of your production processes. The follow-up process is an important part for subsequent process evaluations and the possible adjustments of your production standards that are the base of your cost structures.



### *Slaughter Planning*

The Slaughter Planning module, manages slaughtering, cutting, deboning, thereby providing the user with a fast and reliable overview of the status of production. This module allows planners to plan production in such a way that orders are delivered on time, production capacities are utilized optimally and the disposal of surplus stock in relation to alternative prices is optimized. The results are good planning and the correct and punctual fulfillment of the company's obligations as a supplier. Customers are satisfied and long-term customer relations are strengthened.

### *Order Dispatch*

The Order & Dispatch module creates a logical and efficient coherence between the handling of orders and the physical handling and dispatch of the company's orders. This module has been developed especially to facilitate order handling. It integrates all relevant facilities, such as the handling of price/discount structures, labeling, the handling of pcs./weight, special invoicing requirements and the fast and easy generation of up-to-date call lists. The resource saving structure of the picking list and route planning makes the module particularly suitable for the efficient handling of daily orders. In this way, all orders can be handled to the customer's satisfaction.

## Focus on your business

Second Foundation's implementation methodology starts and ends with being focused on our customer's success criteria. We work with you to identify your organization's most important business processes, procedures, functions and strategies. The solution must meet your goals and therefore we make sure we both properly understand your specific requirements in advance of implementation. Using procedural documentation, we create a plan of how NaviMeat would best be utilized to solve your business requirements. Also identified during this process are best practices that may add extra value to your operations if implemented. The results of the preliminary analysis are used throughout the implementation process as a guide. Second Foundation's implementation model ensures that the customer's dialogue with Second Foundation is conducted on the customer's terms. Our approach is based on business and operational consideration, while technical discussions come second. We emphasize a high level of transparency and create a visible coherence between business and IT strategy. Second Foundation's employees work with the same views and understanding as the experts within the industry and have considerable insight into the industry and problems you are facing. Therefore, we can concentrate on optimization of the company's efficiencies and profitability.

## Technology

NaviMeat was built within the Microsoft Dynamics NAV framework to form an ERP solution for the Meat, Poultry, Fish and other protein processing industries like no other solution available on the market today. The base product Microsoft Dynamics NAV is a globally recognized ERP solution empowering customers worldwide. NaviMeat was built and designed within the Microsoft Dynamics NAV platform and not just as an additional feature. NaviMeat is subject to the same strict code of development standards as set out by Microsoft and their Dynamics NAV product. This combination of Microsoft Dynamics NAV and Second Foundation's NaviMeat work seamlessly together on all Client Server Architectures. NaviMeat is a Microsoft SQL based Windows solution that fully integrates into the Microsoft Office suite of productivity tools. This seamless integration makes it extremely user friendly and allows for a quick start to all aspects of NaviMeat. It also comes with an integrated design tool allowing customers to design or modify screens or reports on an individual basis. This integrated database solution is targeted at all protein processing customers from the small producer to the large scale corporate operations. NaviMeat can

provide an unlimited amount of reporting capabilities using Microsoft SQL Reporting Services or other Business Intelligence tools that are on the market today. Second Foundation can also provide a complete Business Intelligence solution either in-house with training or we can support you if you do not have the expertise in-house.

## Second Foundation

From their 6 locations across North America and Europe, Second Foundation helps companies to improve, integrate, or further analyze their business processes, software functionality, scale or scope of operations.

Second Foundation is both a Gold Certified Microsoft Partner with six Microsoft competencies. The team at Second Foundation was recognized as Microsoft Dynamics Partner of the Year – Canada in 2008 and has won numerous awards throughout its history. Second Foundation has specializations in the ERP product space, as well as in developing and deploying Business Intelligence solutions. Second Foundation offers expertise and support to all sizes of clients resulting in high efficiency, high return ERP, Supply Chain, Manufacturing, Accounting, HR, Portal, BI, and CRM solutions. Second Foundation's portfolio of ERP solutions address the needs of most mid-market companies. Second Foundation specializes in process assessment, integration, implementation, service, maintenance, and sales for Microsoft® software solutions.

## THE FOUNDATION *Our commitment to your success.*

From the first point of contact through to ongoing support, your focused client care team is committed to identifying and delivering the right business solutions you need, when you need them. You can count on your client care team's dedication every step of the way.

## When the situation calls for greater data efficiency and effectiveness, the situation calls for NaviMeat.

To find out more contact us at:

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